

RANK	COMPANY	2021 SALES	2020 SALES	DIFFERENCE	RANKING CHANGE	2019 SALES	TOP COMPANY OFFICER	YEAR FOUNDED	HEADQUARTERS	FINANCIALS CERTIFIED BY
		(MILLIONS)	(MILLIONS)			(MILLIONS)				
1	SanMar (EG)	\$2,880.0	\$2,300.0	25.2%	same >	\$2,400.0	Jeremy Lott, CEO	1971	Issaquah, WA	NC
2	alphabroder	\$1,700.0	\$1,530.0	11.1%	same >	\$1,700.0	Dan Pantano, President/CEO	1919	Trevose, PA	Bernie Guerin, CFO
3	S&S Activewear (E)	\$1,510.0	\$1,400.0	7.9%	same >	\$1,300.0	Jim Shannon, CEO	1988	Bolingbrook, IL	NC
4	Polyconcept North America	\$696.4	\$512.3	35.9%	same >	\$818.2	Neil Ringel, CEO	1986	New Kensington, PA	David Farr, CFO
5	Hit Promotional Products	\$433.8	\$442.6	-2.0%	same >	\$495.7	CJ Schmidt, President	1981	Largo, FL	Gary D Meadows, CFO
6	Koozie Group	\$300.0	\$255.0	17.6%	▲ 1	\$310.0	David Klatt, CEO	1969	Clearwater, FL	Andy Kalliat, VP, FP&A
7	Next Level Apparel (EG)	\$275.0	\$199.8	37.6%	▲ 1	\$228.3	Randall Hales, CEO	2003	Torrance, CA	Jason Buchanan, President, Sales
8	HPG	\$172.7	\$169.8	1.7%	▲ 2	\$205.7	Chris Anderson, CEO	1954	Braintree, MA	Kim Hayes, CFO
9	Staton Corporate & Casual	\$136.6	\$123.7	10.4%	▲ 2	\$170.4	Billie Staton, CEO	1981	Dallas, TX	Billie Staton, CEO
10	Gemline	\$127.5	\$115.5	10.4%	▲ 2	\$105.0	Jonathan Isaacson, Chairman & CEO	1958	Lawrence, MA	Frank Carpenito, President
11	Sportsman Cap & Bag	\$121.2	\$113.0	7.3%	▲ 2	\$84.0	Daniel Saferstein, President	1979	Lenexa, KS	Jonathan Saferstein, Vice President
12	Sunscope	\$109.4	\$185.5	-41.0%	▼ 3	\$94.9	Dilip Bhavnani, COO	1943	Los Angeles, CA	Dilip Bhavnani, COO
13	SnugZ USA	\$105.0	\$52.1	101.5%	▲ 14	\$57.5	Brandon Mackay, CEO	1989	West Jordan, UT	Brittany David, CRO
14	The Magnet Group	\$95.1	\$89.3	6.5%	▲ 1	\$121.4	Bill Korowitz, CEO	1985	Alpharetta, GA	Bill Korowitz, CEO
15	Logomark	\$92.3	\$81.8	12.8%	▲ 1	\$98.5	Trevor Gnesin, President	1993	Tustin, CA	Trevor Gnesin, President
16	Innovation Line	\$85.0	\$66.0	28.8%	▲ 4	\$61.8	Eddie Blau & David Kagel	1980	Los Angeles, CA	Andy Quan, CFO
17	3M Promotional Markets	\$82.4	\$70.7	16.5%	▲ 1	\$88.4	Tom Barnidge, Global Portfolio Manager	1983	St. Paul, MN	Tom Barnidge, Global Portfolio Manager
18	NC Custom	\$73.0	\$69.9	4.4%	▲ 1	\$60.5	David Miller, President	1979	Hicksville, NY	David Miller, President
19	Showdown Displays	\$71.4	\$55.1	29.6%	▲ 4	\$87.8	Kevin Walsh, President	1999	Brooklyn Center, MN	Kevin Walsh, President
20	Edwards Garment	\$70.3	\$54.8	28.3%	▲ 4	\$71.7	Gary Schultz, CEO	1867	Kalamazoo, MI	Rick Cesere, EVP
21	World Emblem	\$65.0	\$50.0	30.0%	▲ 8	\$45.0	Randy Carr, CEO	1992	Hollywood, FL	Bruce Ostrowski, VPF
22	Ariel Premium Supply	\$61.8	\$62.9	-1.7%	▼ 1	\$71.3	Tai Lin/Yuhling Lu	1993	St. Louis, MO	Yuhling Lu, Owner
23	ADG Promotional Products	\$59.2	\$56.0	5.7%	▼ 1	\$52.3	Susan Drening, Unit President	1986	White Bear Lake, MN	Michael Giachetti, TPP President
24	Blue Generation	\$59.0	\$54.0	9.3%	▲ 1	\$61.0	Eric Rubin, President	1944	Long Island City, NY	Eric Rubin, President
25	Garylinc	\$57.7	\$43.5	32.6%	▲ 8	\$53.8	Richard Hellinger, CEO	1963	Bronx, NY	Gary Hellinger, Founder/ Owner
26	Stouse	\$55.1	\$53.8	2.4%	same >	\$61.2	Clay Davis, President & CEO	1977	New Century, KS	Clay Davis, President & CEO
27	Cutter & Buck	\$51.5	\$46.0	12.0%	▲ 3	\$79.0	Joel Freet, CEO	1990	Renton, WA	Joel Freet, CEO
28	Outdoor Cap Company	\$51.2	\$43.1	18.8%	NR ◆	\$57.1	Jeanelle Harris, President	1977	Bentonville, AR	JJ Reese, Head of Finance & Operations
29	Evans Manufacturing	\$49.5	\$35.5	39.4%	▲ 10	\$53.0	Alan Vaught, CEO	1994	Garden Grove, CA	Alan Vaught, CEO
30	Stormtech Performance Apparel	\$49.4	\$43.6	13.3%	▲ 2	\$47.2	Blake Annable, CEO	1977	Burnaby, BC	Craig Murray, Financial Planning & Analysis Manager
31	Cap America	\$48.7	\$38.2	27.5%	▲ 7	\$44.0	Mark Gammon, CEO	1985	Fredericktown, MO	Curt Carr, CFO
32	Bag Makers	\$48.2	\$42.4	13.7%	▲ 2	\$57.1	Maribeth Sandford, CEO	1980	Union, IL	Scott McFadden, CFO
33	Starline	\$48.0	\$29.5	62.7%	NR ◆	\$34.0	Daniel Norris, CEO	1978	Grand Island, NY	Jeffery Hassler, CFO
34	Delta Apparel (E)	\$46.7	\$40.8	14.5%	▲ 1	\$46.2	Robert Humphreys, CEO	1999	Greenville, SC	NC
35	Gill Studios	\$46.0	\$50.3	-8.5%	▼ 7	\$54.3	Don Gill, Chairman of the Board	1934	Lenexa, KS	Jamie Fain, President/CEO
36	Vantage Apparel	\$45.4	\$39.0	16.4%	▲ 1	\$52.2	Ira Neaman, President & CEO	1977	Avenel, NJ	Ira Neaman, President & CEO
37	Greater Pacific Industries	\$45.2	\$68.4	-33.9%	NR ◆	\$32.0	Ben Zhang, President & CEO	1995	Bellevue, WA	Ben Zhang, President & CEO
38	Charles River Apparel	\$42.0	\$34.1	23.2%	▲ 2	\$45.0	Barry Lipsett, President & CEO	1983	Sharon, MA	Bruce Barnet, COO
39	Tekweld	\$40.0	\$45.0	-11.1%	▼ 8	\$41.0	Taylor Tadmor, Owner-President	2002	Hauppauge, NY	Scott Slade, CEO
40	Hirsch Gift	\$38.3	\$23.6	62.3%	NR ◆	\$22.0	Peter Hirsch, CEO	2002	Houston, TX	Peter Hirsch, CEO

E: Estimated EG: Estimated w/guidance Blue: New to List NC: Not Certified NR: Not Ranked

Note: All revenues represent North American promo sales. Revenue figures are in \$millions.